

## REQUEST FOR QUOTATION

Date : \_\_\_\_\_

RFQ No.: \_\_\_\_\_

Name of Company : \_\_\_\_\_

Address : \_\_\_\_\_

Name of Store/Shop : \_\_\_\_\_

Address : \_\_\_\_\_

TIN : \_\_\_\_\_

PhilGEPS Registration Number (required prior to award): \_\_\_\_\_

The **Small Business Corporation (SBCorp)**, through its Bids and Awards Committee (BAC), intends to procure **Satellite Broadband Internet Service** in accordance with **Section 53.9** of the 2016 revised Implementing Rules and Regulations of Republic Act of 9184.

Please quote your **best offer** for the item/s described herein, **subject to the Terms and Conditions** provided at the last page of this RFQ. Submit your quotation duly signed by you or your authorized representative not later than **May 23, 2025, 10:00am**. A copy of your **valid Business/Mayor's Permit, Philgeps Registration, Notarized Omnibus Sworn Statement\*, Tax Clearance and BIR 2303** is also required to be submitted along with your quotation/proposal.

For any clarification, you may contact us at telephone no. (02) 5328-1100 to 10 local 1734 or email address at [bac@sbcorp.gov.ph](mailto:bac@sbcorp.gov.ph) ; [jperez@sbcorp.gov.ph](mailto:jperez@sbcorp.gov.ph)

  
**Rowena G. Betia**  
BAC Chairperson 

### INSTRUCTIONS:

1. Accomplish this RFQ correctly and accurately.
2. Do not alter the contents of this form in any way
3. All technical specifications are mandatory. Failure to comply with any of the mandatory requirements Will disqualify your quotation.
4. Failure to follow these instructions will disqualify your entire quotation.

*\*Submit the following documents:*

1. *Certified-true-copy of Secretary's Certificate for corporation, partnership or cooperative; or*
2. *Special Power of Attorney:*

*a. Joint venture - executed by all members thereof giving full powers and authority to its officers to sign the OSS/Sworn Statements and do acts to represent the bidder; or*

*b. Single Proprietorship – if the person representing the company or acting on behalf of the company is not the registered owner.*

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After having carefully read and accepted the Terms and Conditions, I/we submit our quotation/s for the item/s as follows:

| Procurement of (Name of Item/s to be procured)   |  |  |
|--|--|--|
| TECHNICAL SPECIFICATIONS (detailed)  |  | REMARKS  |
| <b>TERMS OF REFERENCE</b>  |  |  |
| Satellite Broadband Internet Service Subscription  |  |  |
| <b>OBJECTIVE</b>   |  |  |
| The project aims to subscribe to a Satellite Broadband Internet Service that is optimized for mobility and portability with compact dish kit, to be deployed to remote areas across the Philippines.   |  |  |
| <b>SCOPE OF WORK</b>   |  |  |
| The project calls for the supply, delivery, installation and configuration of any and all necessary equipment and accessories, as well as subscription to internet service, for the implementation of Satellite Broadband Internet Service Subscription project, as indicated under III. TECHNICAL SPECIFICATIONS. |  |  |
| <b>TECHNICAL SPECIFICATIONS</b>  |  |  |
| <b>GENERAL REQUIREMENTS</b>  | <i>Service Type</i>                    | <i>Satellite Broadband Internet Service</i>                |
|  | <i>Technology</i>                      | <i>Satellite Constellation using Low Earth Orbit (LEO)</i> |
|  | <i>Latency</i>                         | <i>50ms maximum</i>  |
|  | <i>Service Availability</i>            | <i>99.5% minimum, computed monthly</i>                     |
|  | <i>Download speed</i>                  | <i>5Mbps to 50Mbps</i>                                     |
|  | <i>Upload Speed</i>                    | <i>2Mbps to 10Mbps</i>                                     |
|  | <i>Number of Satellite Kit Set</i>     | <i>(One) 1 Set</i>   |
|  | <i>Number of Internet Service Plan</i> | <i>(One) 1 Plan</i>  |
|  | <i>Monthly Data Allocation</i>         | <i>Unlimited</i>   |
|  | <i>Plan type</i>                       | <i>Optimized for mobile and portable users</i>             |

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|                 |   |   |  |
|-----------------|---|---|--|
|                 |   |   | <i>within and around the Philippines. In-motion use not necessary.</i> |
|                 |   | <i>Contract Duration</i>  | <i>One (1) calendar year.</i>  |
|                 |   | <i>Billing</i>  | <i>Hardware and Accessories: One time</i>                              |
|                 |   |   | <i>Plan Subscription: Monthly</i>                                      |
|                 |   | <i>Rebates</i>  | <i>Allowed. Applicable on next billing cycle.</i>                      |
|                 |   |   |  |
| <b>HARDWARE</b> | <b>Customer Premise Equipment (CPE)</b> | <p><i>Compact (MINI) and Portable Satellite Dish Kit with Integrated WLAN (Wi-Fi)</i></p> <ul style="list-style-type: none"> <li>- Antenna: Electronic Phased Array</li> <li>- Software-assisted manual orientation</li> <li>- Operating Temperature: -30°C to 50°C</li> <li>- Field of View: 110°</li> <li>- IP67 Type 4</li> <li>- Wi-Fi technology: 802.11a/b/g/n/ac (Wi-Fi 5)</li> <li>- Radio: Dual band 3x3 MU-MIMO</li> <li>- Ethernet Port : At least one (1)</li> <li>- Coverage: up to 112 sqm</li> <li>- Security: WPA2</li> <li>- With LED power indicator</li> <li>- Connects up to 128 devices</li> <li>- With Kickstand</li> <li>- With Plug</li> <li>- With DC Power Cable (15 meters minimum)</li> <li>- Must come with Pipe Adapter and Flat Mount</li> </ul> |  |
|                 |   | <i>Power Supply Unit</i>  |  |

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|                    |             |   |
|--------------------|-------------|---|
|                    |             | <ul style="list-style-type: none"> <li>- 220Vac compatible</li> <li>- 50Hz – 60Hz</li> <li>- IP66 Type 4</li> <li>- Operating Temperature: -30°C to 50°C</li> </ul>   |
|                    |             | SB Corp must have admin access to the CPE, including Wi-Fi/WLAN management.   |
|                    |             |   |
|                    | Accessories | <ul style="list-style-type: none"> <li>Wall Mount</li> <li>Pivot Mount</li> <li>Mobility Mount</li> <li>Vehicle Roof Rack Mount</li> </ul>  |
|                    |             |   |
|                    | Warranty    | All Hardware (CPE and accessories) must have at least one-year warranty.  |
|                    |             |   |
| TECHNICAL SUPPORT  |             | 24x7x365 via telephone hotline, email and Account Manager.  |
|                    |             | Response time and escalation in accordance with the Service Level Agreement (SLA).  |
|                    |             |   |
| OTHER REQUIREMENTS |             | Bidder-Provider must submit a Service Level Agreement (SLA), which includes, but not limited to, committed Service Availability (must not be lower than 99.5%), Response time, Rebates computation and application procedure, and Escalation procedure with names, phone numbers and email addresses. |
|                    |             | Bidder-Provider must be an authorized reseller or partner of the Low Earth Orbit Satellite Provider. Bidder-Provider must submit a valid certification from and duly signed by the LEO Satellite Provider.  |
|                    |             | Bidder-Provider must be registered with the National Telecommunications Commission (NTC) as a Value-Added Service Provider.   |

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 📧 sbcorporation@sbcorp.gov.ph

☎ 5328-1100 -1110 and 1112-1116  
 🌐 www.sbcorp.gov.ph

*Bidder-Provider must submit a valid certification from and duly signed by the NTC.*

*Bidder-Provider must be registered with the National Telecommunications Commission (NTC) as an Internet Service Provider. Bidder-Provider must submit a valid certification from and duly signed by the NTC.*

*Bidder-Provider must provide SB Corp access to its Network Management System or alike where SB Corp can monitor and manage its LEO satellite equipment and hardware, monitor the system's real-time and historical (up to one year) network performance, and monitor the system's real time and historical (up to one year) utilization. SB Corp must have a unique account and credential.*

*Bidder-Provider must one-time demonstrate and train SB Corporation's personnel on how to set-up, assemble and disassemble, configure and operate the satellite system. Demonstration and training is at SB Corporation's Head Office in Makati City, Metro Manila.*

#### **PROJECT COST**

The Approved Budget for the Contract (ABC) of the project is Two Hundred Thousand Pesos (PhP200,000.00), inclusive of one-time hardware cost, one-time installation and configuration cost at SB Corp Head Office in Makati City, one-time demonstration and training cost at SB Corp Head Office in Makati City, one-year data plan subscription cost, and all applicable taxes, including the Value-Added Tax (VAT).

#### **IMPLEMENTATION**

The system must be up and running, including demonstration and installation training to SB Corp personnel, within seven (7) calendar days upon release of the Notice to Proceed.

#### **LIQUIDATED DAMAGES**

Section 8.8.1 of the 2016 Revised Implementing Rules and Regulations – Annex E, when the Contractor refuses or fails to satisfactorily complete the work within the specified contract time, plus any time extension duly granted and is hereby in default under

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the contract, the contractor shall pay SB Corporation for liquidated damages, and not by way of penalty, an amount, as provided in the conditions of contract, equal to at least one tenth (1/10) of one (1) percent of the cost of the performed portion of the works for every day of delay.

Further, Section 8.8.4 of the same guidelines provides that in case that the delay in the completion of the work exceeds a time duration equivalent to ten percent (10%) of the specified contract time plus any time extension duly granted to the contractor, the SB Corp may rescind the contract, forfeit the contractor's performance security and take over the prosecution of the project or award the same to a qualified contractor through negotiated contract.

**DELIVERY REQUIREMENT**

a) 1 lot

b) Seven (7) Calendar Days upon receipt of Notice to Proceed

**FINANCIAL OFFER:**

Please quote your **best offer** for the item below. Please do not leave any blank items. Indicate "0" if item being offered is for free.

| PROCUREMENT OF (name of item/s to be procured) |                             |                |   |
|--|-----------------------------|----------------|---|
| Quantity (A)                                   | Description/Brand/Model (B) | Unit Price (C) | Total Offered Quotation (A x C)                 |
| ABC<br>(Php200,000.00)<br>Tax Inclusive        |                             |                | In words<br>_____<br>_____<br>In figures: _____ |

**TERMS AND CONDITIONS**

- Bidders shall provide correct and accurate information required in this form.
- Bidders may quote for any or all the items.
- Price quotation/s must be valid for a period of thirty (30) calendar days from the date of submission.

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4. Price quotation/s, to be denominated in Philippine peso, shall include all taxes, duties and/or levies payable.
5. Quotations exceeding the Approved Budget for the Contract (ABC) shall be rejected.
6. Award of contract shall be made to the lowest quotation (for goods and infrastructure) or, the highest rated offer (for consulting services) which complies with the minimum technical specifications and other terms and conditions stated herein.
7. Any interlineations, erasures or overwriting shall be valid only if they are signed or initialed by you or any of your duly authorized representative/s.
8. The item/s shall be delivered according to the requirements specified in the Technical Specifications.
9. The SBCorp shall have the right to inspect and/or to test the goods to confirm their conformity to the technical specifications.
10. In case of two or more bidders are determined to have submitted the Lowest Calculated Quotation/Lowest Calculated and Responsive Quotation, the SBCorp shall adopt and employ “draw lots” as the tie-breaking method to finally determine the single winning provider in accordance with GPPB Circular 06-2005.
11. Payment shall be made after delivery and upon the submission of the required supporting documents, i.e, order slip and/or billing statement, by the contractor. Our Government Servicing Bank, i.e, the Land Bank of the Philippines, shall credit the amount due to the contractor’s identified bank account not earlier than twenty four (24) hours, but not later than forty-eight (48) hours, upon receipt of our advice. Please note that the corresponding bank transfer fee, if any, shall be chargeable to the contractor’s account.
12. Liquidated damages equivalent to one tenth of one percent (0.1%) of the value of the goods not delivered within the prescribed delivery period shall be imposed per day of delay. The SBCorp shall rescind the contract once the cumulative amount of liquidated damages reaches ten percent (10%) of the amount of the contract, without prejudice to other courses of action and remedies open to it.

Office Telephone No. \_\_\_\_\_

Signature over Printed Name

Mobile No. \_\_\_\_\_

Position/Designation

Email address: \_\_\_\_\_