## Small Business Corporation **TRAINING AND DEVELOPMENT PROGRAMS** Period Covered: January 1 to December 31, 2020 (attended by Officers and Rank and File employees)

|                   | Title   | Program<br>Description/Objective   | Number of<br>Participants | Date                | Number of<br>Training<br>Hours |  |  |  |
|-------------------|---|--|---------------------------|---------------------|--------------------------------|--|--|--|
| In-house Programs |   |  |                           |                     |                                |  |  |  |
| 1.                | Learning Intervention<br>for Salary Grades 25<br>to 28 including<br>Officer-in-Charge-<br>Department<br>Managers<br>(who are not<br>members of the Ad<br>Hoc Teams) | <ul> <li>Learning Topics:</li> <li>Management versus<br/>Leadership: what<br/>each one is, why we<br/>need them both.</li> <li>The underlying<br/>problem: a social<br/>technology that has<br/>not evolved.</li> <li>The future of<br/>management.</li> <li>Management<br/>model: an important<br/>concept, the guiding<br/>framework for the<br/>course.</li> </ul>  | 23                        | November 20<br>& 27 | N/A                            |  |  |  |
| 2.                | Learning Intervention<br>for Salary Grades 10<br>to 22<br>(who are not<br>members of the Ad<br>Hoc Teams)   | <ul> <li>Learning Objectives:</li> <li>Explain the syntax<br/>of basic formulas<br/>and functions.</li> <li>Use formulas and<br/>functions to perform<br/>simple calculations.</li> </ul>  | 38                        |                     |                                |  |  |  |
| Indiv             | ridual/External Training  | S  |                           |                     |                                |  |  |  |
| 1.                | Credit and Collection<br>(Rural Bankers<br>Association of the<br>Philippines)   | <ul> <li>Learning Objectives:</li> <li>Draft or improve<br/>existing Credit and<br/>Collection Policies,<br/>Procedure and<br/>Guidelines</li> <li>Be able to minimize<br/>risk in granting<br/>credit</li> <li>What to look at in<br/>evaluating credit<br/>application</li> <li>Know the KRAs of<br/>Credit and<br/>Collection</li> <li>Avoid loop holes in<br/>implementing Legal<br/>Remedies</li> <li>Know the<br/>appropriate Legal<br/>Remedy for a<br/>particular portfolio</li> <li>Know the Best<br/>Practices in Credit<br/>and Collection</li> </ul> | 1                         | January 29          | 8                              |  |  |  |

| 2. | Financial Statement<br>Analysis - a Tool in<br>Credit Decision<br>Making<br>(Rural Bankers<br>Association of the<br>Philippines) | <ul> <li>The course objectives<br/>are as follows:</li> <li>General concepts<br/>on tools and<br/>techniques in<br/>financial report<br/>analysis and their<br/>application to<br/>specific cases</li> <li>Recognize the<br/>interrelationships<br/>among the numbers<br/>in the financial<br/>statements using<br/>spreadsheet<br/>template</li> <li>Draw intelligent<br/>conclusions on the<br/>results of financial<br/>performance.</li> </ul>  | 2 | January 30-31       | 16 |
|----|--|---|---|---------------------|----|
| 3. | Problem Solving and<br>Decision Making<br>Techniques<br>(Philippine Trade<br>Training Center)                                    | The program enables<br>participant to gain<br>insights on the<br>appropriate problem<br>solving skills as well as<br>decision making<br>techniques to assist in<br>corporate planning and<br>policy implementations.  | 1 | February 06-<br>07  | 16 |
| 4. | People Management<br>Skills Training<br>(BusinessCoach, Inc.)  | <ul> <li>Objectives:</li> <li>To learn new techniques in managing people</li> <li>To understand the different motivating</li> </ul>   | 1 | February 12         | 8  |
| 5. | Information System<br>Audit Fundamentals<br>(Association of<br>Government Internal<br>Auditors, Inc.)                            | <ul> <li>The course objectives<br/>are as follows:</li> <li>Understand the<br/>end-to-end process<br/>of auditing<br/>information<br/>systems, how it<br/>differs from<br/>business process<br/>audits, and how to<br/>manage the<br/>information systems<br/>audit function</li> <li>Be familiar with<br/>common activities,<br/>risks and internal<br/>control concepts<br/>relating to<br/>information systems<br/>and related<br/>technologies</li> <li>Gain basic<br/>knowledge of audit<br/>procedures to<br/>assess adequacy<br/>and effectiveness of<br/>IS/IT governance,</li> </ul> | 2 | September 22-<br>25 | 16 |

|    |   | systems and<br>solutions,<br>operations,<br>continuity and<br>security processes  |   |                    |    |
|----|---|---|---|--------------------|----|
| 6. | ISO 9001:2015<br>Quality Management<br>Systems Internal<br>Quality Audit<br>(TUV Rheinland) | The online training will<br>provide orientation and<br>valuable learning that will<br>facilitate organizational<br>ability in planning,<br>conducting and<br>managing internal audit<br>of management system<br>using ISO 9001:2015<br>requirements and ISO<br>19011:2018 Guidelines. | 3 | November 19-<br>20 | 16 |