

F. 4. SMALL BUSINESS CORPORATION

STRATEGIC OBJECTIVES

SECTOR OUTCOME

Globally competitive and resilient MSME sector
Mobilization of financial resources to MSMEs made more efficient

ORGANIZATIONAL OUTCOME

Increased number of sustainable MSMEs

PERFORMANCE INFORMATION

KEY STRATEGIES

Strengthen the brand for risk-based direct MSME lending - ease in documentation and non-collateral oriented.
Capture the brand for reliable and pro-active credit guarantee service for banks that want to lend to MSMEs - ease in guarantee call and intact / replenished guarantee fund reserve.
Introduction of equity financing as a real option for MSMEs - SB Corp to educate and assist in incorporation.
Build internal capability and credibility as a provider of development services for MSMEs and for MSME-oriented financial institutions - training, consultancy, organizing, networking and research among others.

<u>ORGANIZATIONAL OUTCOMES (OOs) / PERFORMANCE INDICATORS (PIs)</u>	<u>BASELINE</u>	<u>2017 TARGETS</u>
Increased number of sustainable MSMEs		
Earning Loan Portfolio (including ERF, equity financing and P1.0 Billion microfinancing)		P4.5 Billion
MSME loan portfolio of banks supported by SB Corporation credit guarantee		P1.0 Billion
<u>MAJOR FINAL OUTPUTS (MFOs) / PERFORMANCE INDICATORS (PIs)</u>		<u>2017 Targets</u>

MFO 1: FINANCING SERVICES

Number of MSME beneficiaries	2,500
Pass on rate by Microfinance Financing Institution (MFI) not more than 24%	100%
Number of provinces with highest poverty incidence benefitted by the program	10